NEWSLETTER 1st Quarter 2020*

\$\tilde{\pi}\$ Save 25% On Charters Through March 31st!

Enjoy the beautiful weather year-round, especially in the winter when you save big on charters! Full days, half days, weekends, and holidays are discounted. Get an extra 10% off for charters of 5 or more days! Whale season has begun, and as always, the dolphins love playing in the bow waves. Also, enjoy Catalina Island without the seasonal crowds! Call or email any of our offices to book a charter!



♣ BVI Flotilla - April 11-18, 2020

Join Marina Sailing on our Spring Sailing Flotilla aboard luxury catamarans in the British Virgin Islands. This is one of our most exotic vacations! People all over the world dream of sailing the British Virgin Islands, one of the world's most exclusive and popular yacht charter destinations. Gorgeous warm weather, cobalt blue tropical waters, brilliant white sand beaches, secluded coves and romantic cays – experience them all during this flotilla. Please email a form (found on our website) to Gary Gilpin: gary@marinasailing.com or call (562) 432-4672 or Michaela Rohdin: mrohdin@marinasailing.com (310) 822-6617 for more info.

🗘 Amalfi Coast Flotilla - September 2020

Marina Sailing is in the process of planning our next flotilla to the beautiful Amalfi Coast in Italy! Explore towns like Naples, Sorrento, Positano, and Amalfi on gorgeous boats with great company. Stay tuned for announcements and dates for this long-awaited flotilla.

L Charter Management Seminars

Interested in boat ownership but would like to reduce your expenses and know the tax advantages of Charter Boat Ownership? Join the professionals at Marina Sailing for a Charter Boat Management seminar. At these informal barbecues, we will be available to discuss the tax advantages and current tax laws, including potentially up to \$500,000 off your federal taxes. Take a tour of the boats to see first-hand our superior boat maintenance. Check out the amenities at the marina where your boat will be docked. Barbecue food and beverages are provided; meet current boat owners, members, and Marina Sailing staff, 1-3pm. RSVP to mdr@marinasailing.com or (310) 822-6617. **Long Beach: Mar 7**



$\mathring{\mathbb{J}}$ Lesson #10 Graduation Party and Member Meetups

Join us at the Marina del Rey and Long Beach offices from 2-5pm to celebrate the accomplishment of our newly graduated students who have started the lifelong journey of sailing. All members and their guests welcome! Mingle with your fellow members and the Marina Sailing staff while enjoying appetizers and drinks. Marina del Rey: Feb 22 Long Beach: Mar 7

🗘 Saturday SALE Day

After a great success with Saturday SALE Days in 2019, we have decided to continue this offer in 2020. Saturday SALE Day allows our members to do a half day charter on select Saturdays. Take advantage of the mild California winters and use the savings to take out friends and family. Call your preferred location to make a reservation. Jan 25, Feb 15 and Mar 7

🕹 Big Catamaran Checkout/Qualifier

Looking to charter one of the Lagoon 42's, Fountaine Pajot 43, Lagoon 440 or 45 catamarans? Become qualified to charter them with an extensive qualifier class and long checkout. Learn about the boat systems including: electrical, engines, head plumbing, rigging, electronics, steering, safety gear, and more. Prerequisites are ASA 114 and at least one daysail and one multiday trip on a smaller catamaran to practice your skills. 9:30am-1pm \$150. Contact lb@marinasailing.com or (562) 432-4672 to sign up. Long Beach: Jan 18; Feb 23; Mar 11, 21 San Diego: Mar 29 (4 person minimum)

[6] Marina Sailing on Social Media and Message Board

The message board on the website is the best way to chat with your fellow members to organize daysails, plan charters, exchange knowledge or just talk sailing. Go to forum.marinasailing.com to start chatting today. Also, don't forget to check out or post on our Facebook and Instagram @marinasailing and @marinasailingofficial. Post photos, share your stories on our channels and don't forget to use #marinasailingofficial.

LInstructor Clinic

If you love sailing and want to share that joy with others, our instructor qualifying clinic is the perfect way to become an instructor. The course starts out with a two day instructor preparation clinic in the classroom, followed by two days on the water to receive your ASA 201 (Basic Keelboat Instructor) certification. Prerequisites are the ASA 101 or 200 certification and at least three years of sailing experience. Instructor prep clinic and ASA 201, \$775. ASA certification fees, \$178. To fill out an application, please call the MDR office or email mdr@marinasailing.com. Hours TBD. Marina del Rey: Jan 9-12

🗘 New Boats!

Long Beach / 2017 Beneteau Oceanis 35.1 - Afternoon Spray

This is an amazing boat that has all the bells and whistles that you need for fun, safe trips over to the island or daysails around the harbor; including GPS, stackpack main, dual helm & rudder, comfortable cockpit etc. Give us a call to find out more!



CLASSES AND COURSES

ASA 104 & 114: Bareboat & Catamaran Course

Elevate your skills to an advanced cruising standard that combines ASA 104 Bareboat Chartering and ASA 114 Cruising Catamaran Certifications. This course enables students to skipper multihull sailboats, while learning about boat systems, cruising methods, and more. Two-day courses meet at 7pm on the first day and end at 5pm the last day, \$645. Three-day courses start at 9am on the first day and end at 5pm on the last, \$745. Certification included, books not included; prerequisites are 101 and 103.

Channel Islands: Feb 21-23 (3-day); Mar 27-29 (2-day) Long Beach: Feb 7-9 (3 day, flotilla & Marina Cup); Mar 13-15 (3-day) Marina del Rey: Jan 24-26 (3-day); Feb 28-Mar 1 (3-day) San Diego: Feb 28-Mar 1 (3-day)

ASA 104: Bareboat Chartering Course

These two- and three-day courses cover advanced boating skills essential for cruising, and qualify you to charter at great sailing locations worldwide. Topics include boat systems, navigation, anchoring, cruising techniques, and more. Two-day courses start Friday at 7pm and return home Sunday at 5pm, \$525. Three-day courses start at 9am the first day and return by 5pm the third day, \$645. Certification included, book not included; prerequisites are ASA 101 and 103.

Redondo Beach: Mar 27-29 (3-day) Channel Islands: Jan 31-Feb 2 (3-day); Mar 20-22 (2-day) Newport Beach: Feb 21-23 (2-day) Marina del Rey: Feb 15-17 (3-day, President's Day weekend); Mar 13-15 (3-day) San Diego: Mar 6-8 (3-day)

ASA 114: Catamaran Certification Course

This one-day course will provide you with knowledge of multihull sailboats including powering, docking, maneuvering, setting and trimming sails, and other intricacies of catamaran sailing. Certification included, book not included. Prerequisites are ASA 101, 103 and 104. 9am-4pm, \$295. Channel Islands: Jan 4: Mar 3 Marina del Rey: Jan 19; Feb 2; Mar 22 Long Beach: Jan 29; Feb 16; Mar 20

ASA 105 & 106: Coastal Navigation & Advanced Coastal Cruising

This unique course combines two advanced offshore certifications for extended periods of time and distance. The ASA 105 includes advanced navigation techniques, chart plotting, and positioning; ASA 106 includes advanced sail trim, atmospheric indicators, advanced seamanship, tackling engine problems, and more. Books not included; prerequisites are ASA 101, 103, & 104., 4 student minimum.

The Long Beach 4-day course will compete in the Newport to Ensenada Race, offering a chance to experience offshore racing, including tactical navigation and course plotting, \$1,495.

Long Beach: April 24-27 (4-day), contact lb@marinasailing.com or (562) 432-4672 to register.

ASA 118: Docking Endorsement

To dock competently is a skill learned through an understanding of the forces that act on a boat and how to control them. This one day course teaches basic theory and hands-on techniques – with a lot of docking practice. 10am -4pm. \$175.00 Marina del Rey: Jan 11, Feb 2, Mar 1

ASA 105 Classroom Course

Ever wondered why you aren't sailing on your rhumb line in spite of a correct compass heading? Do you know how to plot a course that accounts for local current? And what exactly is a running fix? Learn all the tricks and techniques from the pros that will enable you to sail up and down the coast with expert confidence. Three nights, with three hours of instruction from 7-10pm, course materials and certification exam included, \$300.

Marina del Rey: Feb 26, Mar 5, 12 Long Beach: Feb 5, 12, 19

ASA 111: Sailing Review

Feeling rusty? Want to gain some confidence before you charter your next boat? Come spend 4 hours with one of our instructors and review pre-charter checklists, Engine Operation, MOB, Safety, Docking, etc. 10am-2pm, 6 people max, \$99. Marina del Rey: Mar 14

🐧 Diesel Engine Class

Engines can be intimidating, but with this class you can learn to do basic fixes and maintenance out on the water or in the slip. Learn to change out impellers, belts, and fuel filters, bleed the fuel line, clear the raw water strainer, and more. This is a very popular class, so sign up soon! 3-5pm, \$65. Channel Islands: Jan 25 Marina del Rey: Feb 9; Mar 29 Long Beach: Jan 12; Mar 12 San Diego: Feb 2

🗘 Big Boat Clinic

If you've ever wanted to increase your sailing repertoire and take the helm of a bigger boat, this is the class for you! The class will cover everything from ocean sailing to big-boat systems, and will give you the knowledge and skills to safely and competently handle larger vessels. Taught aboard one of our vessels larger than 40 feet, 10am-4pm, \$150. (Dates and boats subject to change based on availability).

Marina del Rey: Feb 8 Long Beach: Mar 29

I Free Docking Class

Docking can be the most stressful part of taking out boats, and it's all about practice. This two-hour class will help you with learning the correct speed, angle, and how to instruct your crew to help with lines, taught by our experienced instructors. 3-5pm (Newport Beach 10am-1pm). Channel Islands: Jan 18; Mar 1 Redondo Beach: Feb 9; Mar 22 Newport Beach: Jan 25; Feb 29; Mar 28

Marina del Rey: Jan 5; Mar 15 Long Beach: Feb 22; Mar 8 San Diego: Feb 15; Mar 14

L Free Navigation Class (Lesson #7)

This three-hour classroom lesson includes an introduction to coastal chart plotting and navigation theory, safety preparation and at sea, and more. 7-10pm. Channel Islands: Jan 10; Feb 7; Mar 13 Newport Beach: Jan 13; Feb 10; Mar 23 Redondo Beach: Feb 3; Mar 2

Marina del Rey: Jan 9; Feb 20; Mar 5 Long Beach: Jan 14; Feb 4; Mar 17

L Night Navigation Class (Lesson #8)

This three-hour, on-the-water class will teach you to navigate safely at night using techniques such as light identification and triangulation for position plotting, 7-10pm, \$45 (for non-CSC students).

Channel Islands: Feb 21: Mar 27 Redondo Beach: Feb 17 Newport Beach: Jan 22; Feb 19; Mar 25 Marina del Rey: Jan 16; Feb 27; Mar 12

Long Beach: Jan 21; Feb 25; Mar 24

DAYSAILS AND ADVENTURES



Ů Weekend Daysails

Sailing on the ocean is a special experience, and it can be so easy for us here in Southern California! The whale migration is in full effect, and our skippers know the best spots to find them. Bring your lunch and beverages, and you can kick back and enjoy the ride, or trim the sails and take the helm to hone your skills for your next charter. 10am-4pm, \$75. (Select daysails in Channel Islands, Marina del Rey, and Long Beach may be on a catamaran, \$95)

Channel Islands: Jan 26; Feb 23; Mar 8 (cat), 28 Marina del Rey: Jan 4, 19; Feb 22 (cat); Mar 7 Redondo Beach: Jan 25; Feb 8; Mar 1

Long Beach: Jan 12; Feb 2; Mar 1 Newport Beach: Jan 19; Feb 16; Mar 14

San Diego: Feb 29; Mar 15, 21

🗘 Weekday Daysails

Mid-week sails are a great time to enjoy the harbors and boats while avoiding the busy weekends. These are great opportunities to explore other harbors and boats as well. 11am-4pm, \$55 (Feb 14 Valentine's Day sails are on catamarans, see details below).

Channel Islands: Jan 15; Feb 20; Mar 13
Marina del Rey: Jan 24; Feb 14 (cat), 17; Mar 13
Long Beach: Jan 1, 16 (cat); Feb 14 (cat); Mar 19
San Diego: Jan 20; Feb 17

Redondo Beach: Jan 20; Feb 18; Mar 5



🕹 Grey Whale Spring Migration

Northward migration of Grey whales occurs in pulses, or waves, on their journey to the feeding grounds of the Bering, Chukchi, and Beaufort Seas. The first to leave, typically reaching our area in March, are the adult males, newly pregnant females, and juveniles. While mothers and babies stay in the Baja lagoons longer to gain strength before the long journey north. The whales usually travel within 2.5 miles of the coast which makes whale watching spectacular, especially on a sailboat. Join a Daysail for a chance to see these majestic mammals up close.

Å Flotilla to Avalon- Feb 8-9

If you have been on a flotilla, you know how fun it is to sail with fellow members and sailors. If you haven't, this is your chance! Book your favorite boat, or try a new one and set sail for Catalina Island. Meet up with others once you're en route or safely on a mooring, and spend Saturday evening ashore at Coyote Joe's restaurant for a no-host party with the Marina Sailing racers, or grill aboard the boats. Contact your local office to reserve your boat and mooring, or get aboard the ASA 104 & 114: Bareboat and Catamaran Course from Long Beach for \$645!

🕹 39th Annual Avalon Harbor Underwater Cleanup - Feb 22

USC's Catalina Hyperbaric Chamber and Wrigley Institute for Environmental Studies – Catalina Conservancy Divers are proud to host this annual event. This is the only time scuba diving is allowed in Avalon Bay, with 500+ expected volunteer divers collecting trash and debris. Awards ceremony follows on Wrigley Stage with prizes & giveaways. Proceeds benefit the USC Hyperbaric Chamber and the Wrigley Institute for Environmental Studies Scientific Diving Program.



L' Valentine's Day Daysails

Introduce the love of your life to your love of sailing! Enjoy an afternoon catamaran sail from 2pm to 5pm, with complimentary light appetizers. RSVP early, as this is a very popular event; a rose is also included for the ladies. \$95 per person, or \$155 per couple. **Gift cards are available for you to give ahead of time for this romantic sail, or can be a great Valentine's Day gift for future sailing adventures.**

Marina del Rey, Long Beach: Feb 14

L President's Day Daysail!

If you have this Monday holiday off, break out your red, white, and blue and sail with fellow members, friends, and family. Enjoy a patriotic cake while you are soaking in the beautiful coastline. Sign up soon, as these daysails fill up quickly! 10am-4pm, \$75. **Redondo Beach: Feb 17**

🐧 Catalina Island Marathon - Mar 14

Coming up on its 42nd Anniversary, this "bucket list" marathon features the exciting and historic marathon course used largely since the first year on the Catalina Island Conservancy's lands.

🗘 Corporate Team Building Regattas

Corporate Sailing Regattas offer a new way for employees to work together in a fun and competitive environment. Sailboat racing has proven to be an ideal activity to draw on team skills, model team behavior, and bring your team together like never before. Your employees will be energized to develop new work skills, experience the excitement of coordinated work effort, and enjoy an on-the-water adventure they will always remember. Each yacht is skippered by one of our experienced US Coast Guard licensed captains. Multiple Fortune 500 companies often use Marina Sailing for our team events as well as a meeting venue. Waters, sodas, and trophies or medals can be provided. To set up your next team-building event or business meeting, contact mdr@marinasailing.com.



RACING



L Mosier Cup 2019

After an exciting 12 races across our 6 harbors, the results for the 2019 Mosier cup are: 1st – Neptune's B's, 2nd – The Manhattans, and 3rd Breaking Wind. Neptune's Bastards continue their winning streak to 4 in a row, who can dethrone them in 2020!?!

🗘 Marina Cup 2020

The spring edition of the Marina Sailing racing program begins in mid January! These great events are a chance for anyone to experience the thrill of racing, and you will be surprised how much it will help your sailing skills; novices and advanced sailors are all welcome. All races conclude with the crews gathering for drinks, food, and an awards ceremony with trophies for the top three finishers. If you are ready, experienced sailors can create a new team. The first place season overall team receives \$500 in Marina Sailing credit, \$250 for second place and \$125 for third. Call to get on board and join the fun!

Jan 18: Marina del Rev

Feb 8-9: Long Beach to Avalon to Long Beach

Feb 22: Marina del Rey Mar 7: Long Beach Mar 28: Redondo Beach Apr 18: Newport Beach May 2: Marina del Rey

May 16-17: Long Beach to Isthmus to Long Beach

$oldsymbol{J}$ Attend a Racing Clinic for the Day

If you want a taste of racing, this is the best way to unleash your competitive side! Get aboard one of the Marina Cup boats to enjoy a fun day out on the water. Races run from 10am until approximately 4pm with the boat fee divided among the crew, making an economical day of sailing. Do you have what it takes to hoist the Marina Cup Trophy? After each race, join your fellow competitors, members, and staff at our post-race party and trophy presentation. The Long Beach office can answer any questions about joining a crew for a day of racing or about team creation for the entire 2020 Marina Cup Series. Please sign up ahead of time to ensure a spot!

Jan 18: Marina del Rey

Feb 8-9: Long Beach to Avalon to Long Beach

Feb 22: Marina del Rey Mar 7: Long Beach Mar 28: Redondo Beach

L Post-Race Member Mixers

Meet other Marina Sailing members, enjoy a no-host bar and free appetizers, learn about racing and hear great sea stories. It's a great opportunity to get on a boat crew, find crew, create your own racing team, or just hang out with the gang. Our parties always provide a great time, so be sure to attend! RSVP at your desired location.

Jan 18: Marina del Rey Feb 22: Marina del Rey Mar 7: Long Beach Mar 28: Redondo Beach

Create a Marina Cup Racing Team!

Have a competitive itch that you are waiting to scratch? Start a Marina Sailing racing team! Show up after the races or come to one of our monthly meetups to find your crew.

Jan 18: Marina del Rey

Feb 8-9: Long Beach to Avalon to Long Beach

Feb 22: Marina del Rev Mar 7: Long Beach Mar 28: Redondo Beach

LAmerica's Cup Racing Boat Experience

Sail San Diego Bay aboard the 1992 America's Cup racing yacht, Stars & Stripes USA-11. This 3 hour sail is fast and fun. Take the helm, grind the winches, or just hang on as you zip around the bay. Get a photo behind the wheel of this iconic boat. 1-4pm, \$125 per person. San Diego: Jan 26, Feb 23, Mar 30

OUR LOCATIONS

Channel Islands

Ph: (805) 985-5219 3600 S. Harbor Blvd, Ste 112A

Marina del Rey

Ph: (310) 822-6617 *mdr@marinasailing.com* 13763 Fiji Way, Ste E-05 & E-07 429 Shoreline Village Dr, Ste M Marina del Rey, CA 90292

Redondo Beach

Ph: (310) 318-2772 Redondo Beach, CA 90277

Long Beach

Ph: (562) 432-4672 Long Beach, CA 90802

Newport Beach

Ph: (949) 548-8900 201 East Coast Hwy Newport Beach, CA 92660

San Diego

Ph: (619) 221-8286 4980 N. Harbor Dr, Ste. 202 San Diego, CA 92106

